

POTASH & PHOSPHATE INSTITUTE



2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329-2199
Phone: 404-834-4274
Telex: 353965 PPI ATL

For Immediate Release
PRESS RELEASE

E--265
November 1984

POTASH SALES JULY - SEPTEMBER 1984

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 4,492,228 tons of product containing an equivalent 2,692,682 tons K_2O during the period July - September 1984 according to the Potash & Phosphate Institute. This was an increase of 14% over the preceding July - September period.

EXPORTS to other countries were 936,438 tons K_2O , an increase of over 26%.

TOTAL AGRICULTURAL SALES (including exports) were 2,586,156 tons K_2O , an increase of 14%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,565,338 tons K_2O , an increase of about 8%. In addition, 65,070 tons K_2O were imported into the United States from Asia and Europe.

AGRICULTURAL SALES IN CANADA amounted to 97,239 tons K_2O , an increase of 28%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 106,526 tons K_2O , an increase of 22%.

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POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS

E--265

(Short Tons K₂O)

AGRICULTURAL	July-September 1984	July-September 1983
<u>UNITED STATES</u>		
Standard Muriate	100,078	83,194
Coarse Muriate	880,826	819,853
Granular Muriate	431,258	391,588
Soluble Muriate	122,172	128,271
Sulphates	31,004	30,408
*TOTAL UNITED STATES	1,565,338	1,453,314
<u>CANADA</u>		
Standard Muriate	1,318	1,309
Coarse Muriate	66,078	63,874
Granular Muriate	27,170	9,298
Soluble Muriate	726	1,040
Sulphates	1,947	497
*TOTAL CANADA	97,239	76,018
<u>**EXPORTS</u>		
Standard Muriate	627,751	434,540
Coarse Muriate	61,740	74,869
Granular Muriate	197,724	154,917
Soluble Muriate	20,581	49,526
Sulphates	15,783	23,316
TOTAL EXPORTS	923,579	737,168
<u>TOTAL AGRICULTURAL</u>	2,586,156	2,266,500
<u>NON-AGRICULTURAL</u>		
<u>UNITED STATES</u>		
Muriate	56,364	41,950
Soluble Muriate	30,259	35,464
Sulphates	1,064	876
TOTAL UNITED STATES	87,687	78,290
<u>CANADA</u>		
Muriate	4,094	3,871
Soluble Muriate	1,803	2,189
Sulphates	83	88
TOTAL CANADA	5,980	6,148
<u>**EXPORTS</u>		
Muriate	2,255	2,762
Soluble Muriate	10,448	-
Sulphates	156	229
TOTAL EXPORTS	12,859	2,991
<u>TOTAL NON-AGRICULTURAL</u>	106,526	87,429
<u>GRAND TOTAL</u>	2,692,682	2,353,929
<u>OVERSEAS IMPORTS INTO THE UNITED STATES</u>		
Muriate	58,251	104,084
Sulphates	6,819	1,683
TOTAL IMPORTS	65,070	105,767

* Does not include Imports from overseas

** Canadian and U.S. sales to countries other than the U.S. and Canada

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1935 50 YEARS OF SERVICE 1985



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E--266
February 1985

POTASH SALES
CALENDAR YEAR 1984

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during calendar year 1984 were 16,185,305 tons of product containing an equivalent 9,556,434 tons K_2O according to the Potash & Phosphate Institute. This was an increase of over 7% from the preceding calendar year.

EXPORTS to other countries were 3,361,040 tons K_2O , an increase of 29%.

TOTAL AGRICULTURAL SALES (including exports) were 9,070,911 tons K_2O , an increase of 7%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,308,975 tons K_2O , a decrease of 3%. In addition, 449,718 tons K_2O were imported into the U. S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 474,660 tons K_2O , an increase of over 9%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 485,523 tons K_2O , an increase of almost 19%.

OCTOBER-DECEMBER 1984

TOTAL SALES for all purposes (including exports) were 2,100,881 tons K_2O during the period October-December 1984. This was a decrease of 14% from the preceding October-December period.

EXPORTS to other countries were 702,417 tons K_2O , a decrease of less than 2%.

TOTAL AGRICULTURAL SALES (including exports) were 1,963,854 tons K_2O , a decrease of 16%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,124,514 tons K_2O , a decrease of 25%.

AGRICULTURAL SALES IN CANADA amounted to 159,490 tons K_2O , an increase of 20%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 137,027 tons K_2O , an increase of more than 9%.

MEMBERS

• Agrico Chemical Company • Chevron Chemical Company • C-I-L, Inc. • Cominco American Incorporated • Consolv, Inc. • Duval Corporation • Estech, Inc. • Freeport Minerals Company
• Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Potash Company of America
• Potash Company of Canada Limited • Potash Corporation of Saskatchewan • Texasgulf, Inc.

POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS
CALENDAR YEAR AND FOURTH QUARTER 1984 AND 1983

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AGRICULTURAL	CALENDAR YR.	CALENDAR YR.	OCT-DEC	OCT-DEC
UNITED STATES	1984	1983	1984	1983
Standard Muriate	491,996	439,933	134,644	127,227
Coarse Muriate	2,445,698	2,647,874	491,104	759,821
Granular Muriate	1,666,140	1,689,715	354,731	445,085
Soluble Muriate	518,832	497,239	95,039	110,877
Sulphates	186,309	202,701	48,996	61,814
*TOTAL UNITED STATES	5,308,975	5,477,462	1,124,514	1,504,824
CANADA				
Standard Muriate	4,280	3,447	911	863
Coarse Muriate	238,340	301,394	64,618	82,833
Granular Muriate	207,577	95,951	80,734	34,157
Soluble Muriate	5,899	5,012	1,328	698
Sulphates	18,564	27,384	11,899	14,220
TOTAL CANADA	474,660	433,188	159,490	132,771
**EXPORTS				
Standard Muriate	2,347,436	1,789,687	511,766	485,743
Coarse Muriate	267,396	227,723	61,381	61,178
Granular Muriate	487,371	343,454	70,469	112,786
Soluble Muriate	99,191	112,681	18,449	20,443
Sulphates	85,882	80,511	17,785	13,532
TOTAL EXPORTS	3,287,276	2,554,056	679,850	693,682
TOTAL AGRICULTURAL	9,070,911	8,464,706	1,963,854	2,331,277
NON-AGRICULTURAL				
United States				
Muriate	250,343	214,718	67,635	67,348
Soluble Muriate	132,565	125,361	39,485	30,291
Sulphates	4,134	3,650	846	981
TOTAL UNITED STATES	387,042	343,729	107,966	98,620
CANADA				
Muriate	14,925	12,264	3,976	3,236
Soluble Muriate	9,399	6,233	2,421	2,085
Sulphates	393	270	97	61
TOTAL CANADA	24,717	18,767	6,494	5,382
**EXPORTS				
Muriate	9,215	9,280	2,342	1,970
Soluble Muriate	63,566	36,231	19,967	19,191
Sulphates	983	673	258	207
TOTAL EXPORTS	73,764	46,184	22,567	21,368
TOTAL NON-AGRICULTURAL	485,523	408,680	137,027	125,370
GRAND TOTAL	9,556,434	8,873,386	2,100,881	2,456,647
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	418,369	516,646	52,669	129,541
Sulphate of Potash	31,349	25,629	10,410	12,775
TOTAL IMPORTS	449,718	542,275	63,079	142,316

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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E--267
May 1985

POTASH SALES JANUARY-MARCH 1985

TOTAL SALES of potash by the North American producers for all purposes (including exports) during the period January-March 1985 were 3,833,653 tons of product containing an equivalent 2,242,687 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of 4% from the preceding January-March period.

EXPORTS to other countries were 725,482 tons K_2O , a decrease of 14%.

TOTAL AGRICULTURAL SALES (including exports) were 2,127,122 tons K_2O a decrease of more than 4%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,317,735 tons K_2O , an increase of almost 2%. Only 95,821 tons K_2O were imported into the U.S. from overseas, a decrease of more than 60%.

AGRICULTURAL SALES IN CANADA amounted to 102,732 tons K_2O , an increase of 2%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 115,565 tons K_2O , an increase of 7%.

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POTASH SALES BY NORTH AMERICAN PRODUCERS
JANUARY-MARCH QUARTER 1985 AND 1984

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<u>AGRICULTURAL</u>	Jan-March 1985	Jan-March 1984
<u>UNITED STATES</u>		
Standard Muriate	119,606	144,605
Coarse Muriate	556,684	541,199
Granular Muriate	460,676	412,025
Soluble Muriate	128,217	141,193
Sulphates	52,552	58,436
*TOTAL UNITED STATES	1,317,735	1,297,458
<u>CANADA</u>		
Standard Muriate	120	242
Coarse Muriate	48,364	64,341
Granular Muriate	50,471	34,139
Soluble Muriate	2,290	857
Sulphates	1,487	1,207
*TOTAL CANADA	102,732	100,786
<u>**EXPORTS</u>		
Standard Muriate	523,614	622,339
Coarse Muriate	49,264	68,136
Granular Muriate	95,165	93,387
Soluble Muriate	18,818	23,859
Sulphates	19,794	23,801
TOTAL EXPORTS	706,655	831,522
<u>TOTAL AGRICULTURAL</u>	2,127,122	2,229,766
<u>NON-AGRICULTURAL</u>		
<u>UNITED STATES</u>		
Muriate	53,025	60,790
Soluble Muriate	36,504	23,238
Sulphates	664	1,141
TOTAL UNITED STATES	90,193	85,169
<u>CANADA</u>		
Muriate	4,221	3,645
Soluble Muriate	2,290	2,792
Sulphates	34	49
TOTAL CANADA	6,545	6,486
<u>**EXPORTS</u>		
Muriate	3,169	1,847
Soluble Muriate	15,658	14,120
Sulphates	-	104
TOTAL EXPORTS	18,827	16,071
<u>TOTAL NON-AGRICULTURAL</u>	115,565	107,726
<u>GRAND TOTAL</u>	2,242,687	2,337,492
<u>OVERSEAS IMPORTS INTO THE UNITED STATES</u>		
Muriate	88,954	236,693
Sulphates	6,867	13,004
TOTAL IMPORTS	95,821	249,697

* Does not include imports from overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

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E-268
August 1985

POTASH SALES
FERTILIZER YEAR 1984-85 and APRIL-JUNE 1985

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1984-85 were 16,214,998 tons of product containing an equivalent 9,566,088 tons K₂O according to the Potash & Phosphate Institute. This was approximately the same as the preceding fertilizer year.

EXPORTS to other countries were 3,122,255 tons K₂O, a decrease of about 2%.

TOTAL AGRICULTURAL SALES (including exports) were 9,033,189 tons K₂O, a decrease of 1%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 5,525,088 tons K₂O, a decrease of 1% from the previous fertilizer year. In addition, 350,530 tons K₂O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 490,170 tons K₂O, an increase of 15%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 532,899 tons K₂O, an increase of 17%.

APRIL-JUNE 1985

TOTAL SALES for all purposes (including exports) were 2,529,838 tons K₂O during the period April-June 1985. This was an increase of 4% over the preceding April-June period.

EXPORTS to other countries were 757,918 tons K₂O, a decrease of 13%.

TOTAL AGRICULTURAL SALES (including exports) were 2,356,057 tons K₂O, an increase of 3%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,517,501 tons K₂O, an increase of 15%. In addition, 126,560 tons K₂O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 130,709 tons K₂O, an increase of 12%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 173,781 tons K₂O, an increase of 29%.

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**POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER**

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<u>AGRICULTURAL</u>	<u>FERTILIZER YR.</u>	<u>FERTILIZER YR.</u>	<u>APR-JUNE</u>	<u>APR-JUNE</u>
<u>UNITED STATES</u>	<u>1984-85</u>	<u>1983-84</u>	<u>1985</u>	<u>1984</u>
Standard Muriate	448,750	467,695	94,422	112,669
Coarse Muriate	2,522,237	2,653,442	593,623	532,569
Granular Muriate	1,894,982	1,716,824	648,317	468,126
Soluble Muriate	489,029	540,769	143,601	160,428
Sulphates	170,090	198,531	37,538	47,873
*TOTAL UNITED STATES	5,525,088	5,577,261	1,517,501	1,321,665
<u>CANADA</u>				
Standard Muriate	6,241	4,223	3,892	1,809
Coarse Muriate	209,924	254,351	30,864	43,303
Granular Muriate	244,237	143,128	85,862	65,534
Soluble Muriate	11,368	5,583	7,024	2,988
Sulphates	18,400	19,391	3,067	3,467
*TOTAL CANADA	490,170	426,676	130,709	117,101
<u>**EXPORTS</u>				
Standard Muriate	2,146,156	2,128,202	483,025	585,580
Coarse Muriate	212,168	280,322	39,783	76,139
Granular Muriate	502,180	486,881	138,822	125,791
Soluble Muriate	91,819	130,130	33,971	36,302
Sulphates	65,608	89,162	12,246	28,513
TOTAL EXPORTS	3,017,931	3,114,697	707,847	852,325
<u>TOTAL AGRICULTURAL</u>	9,033,189	9,118,634	2,356,057	2,291,091
<u>NON-AGRICULTURAL</u>				
<u>UNITED STATES</u>				
Muriate	247,274	235,642	70,250	65,554
Soluble Muriate	148,028	128,576	41,780	39,583
Sulphates	7,915	4,081	5,341	1,083
TOTAL UNITED STATES	403,217	368,299	117,371	106,220
<u>CANADA</u>				
Muriate	16,158	13,962	3,867	3,210
Soluble Muriate	8,424	9,449	1,910	2,383
Sulphates	776	362	562	164
TOTAL CANADA	25,358	23,773	6,339	5,757
<u>**EXPORTS</u>				
Muriate	20,050	9,350	12,284	2,771
Soluble Muriate	82,139	52,342	36,066	19,031
Sulphates	2,135	1,005	1,721	465
TOTAL EXPORTS	104,324	62,697	50,071	22,267
<u>TOTAL NON-AGRICULTURAL</u>	532,899	454,769	173,781	134,244
<u>GRAND TOTAL</u>	9,566,088	9,573,403	2,529,838	2,425,335
<u>OVERSEAS IMPORTS INTO THE UNITED STATES</u>				
Muriate	321,074	541,074	121,200	70,756
Sulphates	29,456	28,578	5,360	1,116
TOTAL IMPORTS	350,530	569,652	126,560	71,872

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada